



Sales Incentive on Homes in Inventory

Save \$10,000

Hawks Landing will buy down your interest rate at Closing, saving you \$10,000 over the life of your loan.* Alternatively, if you are a cash buyer or want to accelerate your savings, Hawks Landing will instead provide an additional \$1500 towards custom-finish upgrades on your new home.**

Valid for purchase agreements executed by September 30, 2006 on all Hawks Landing homes that have currently been started or are finished.

*Current Inventory participating in this promotion:

375 Goshawk Circle (Unit 15) – A finished Talon

32 Goshawk Circle (Unit 17) – A soon to be finished Goshawk

508 Goshawk Circle (Unit 1) – Goshawk stopped at drywall, Buyer may custom-finish

See Mike for a brochure that contains model plans or go to www.HawksLandingDevelopment.com, then click on "Models"

*How financing incentive works: Offers accepted prior to 9/30/06 with no delay contingencies can participate. Closings must occur prior to 12/31/2006. Available only on loans underwritten by Citizens Bank - Gaylord, Michigan. This offer assumes certain loan characteristics such as a 30 year loan term, borrower credit rating, down payment and other loan options available to borrower. Interest rates and discounts can fluctuate daily. Regardless, Hawks Landing will buy down your interest rate up to a maximum of \$2000 to achieve a \$10,000 savings on the life of the purchase money mortgage loan. Hawks Landing will buy down a maximum of \$2000 on loans where a \$10,000 savings rate is not achievable. For example, loans with large down payments or short term financing needs.

**How cash/allowance incentive works: Buyers paying cash will get \$1500 in upgrades free of charge. Buyers financing their home purchase can opt to use this incentive rather than the discounted interest rate incentive thus receiving a \$1500 developer credit on the day of Closing.

Nick Florian

AVP/Mortgage Loan Officer
Northern Michigan Region
(989)731-7332 office
(989)370-8831 cell
Nick.Florian@cbcf-net.com

Michael Heath

Hawks' Developer/Listing Agent
375 Goshawk Circle
(989) 619-0400 mobile
(989) 688-5902 fax
Michael_Heath@Mac.com

